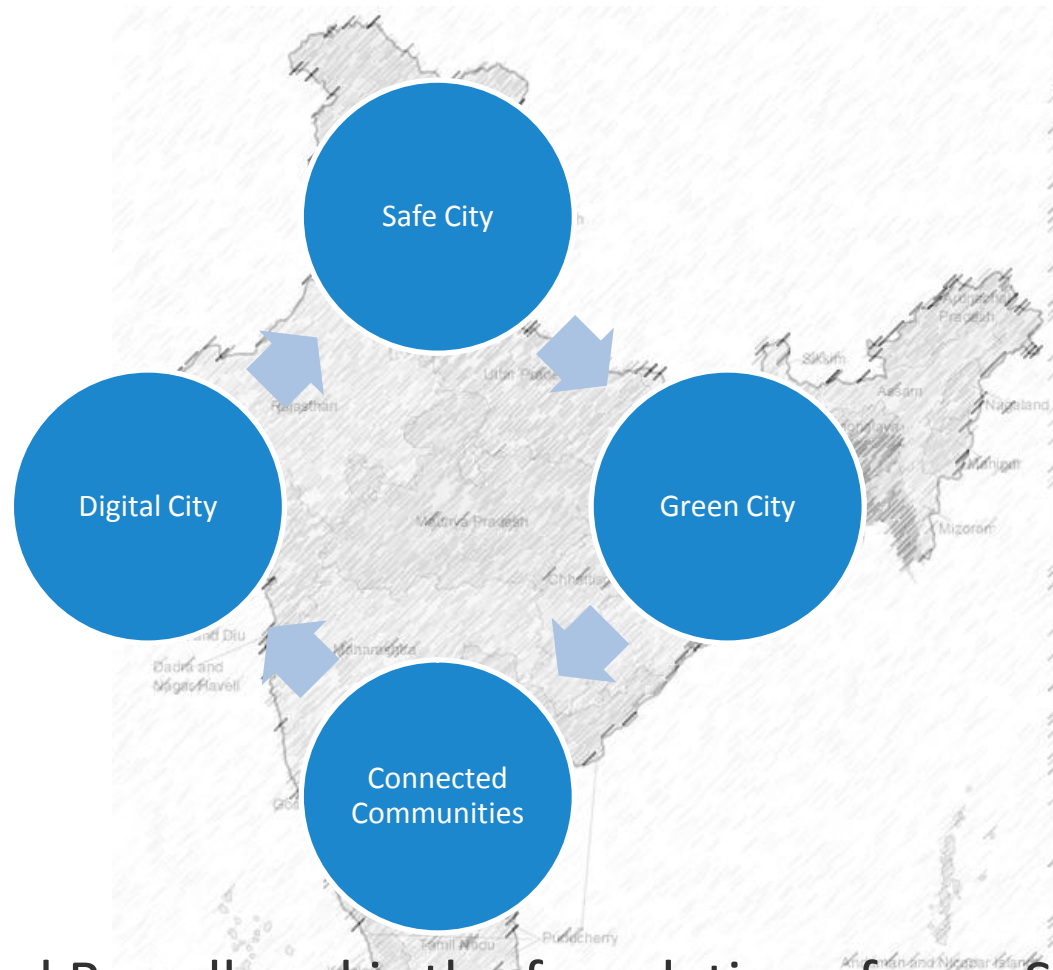


# Smart Cities

## Laying the Foundation with Fixed Wireless

Biju Kunjukunju,  
Vice President, Engineering Operations India

# Building Blocks of a Smart City



High Speed Broadband is the foundation of your Smart City  
Broadband penetration has direct co-relation with GDP

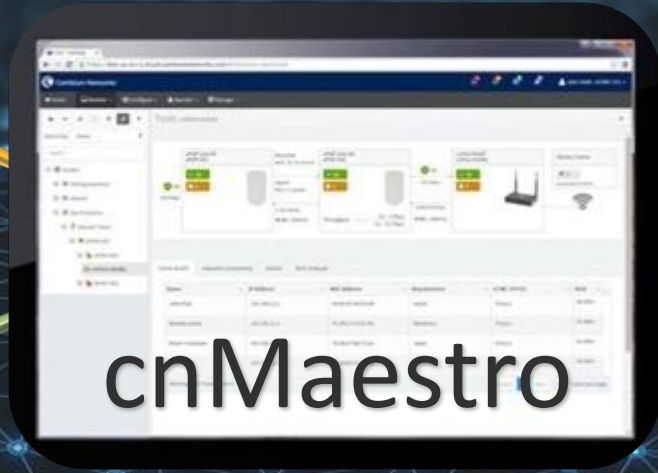


**Cambium Networks™**

**A Wireless Fabric Company**

**Purpose-Built Resilient Affordable Wireless Networks**

# Cambium Vision : Connecting the Unconnected



2 Meters to 245 Kilometers



# Unique Wireless Fabric Enabling Purpose-Built, Resilient Networks

- Emerging Leader in Fixed 5G – ushering Smart City and IIOT
- Massive MU-MIMO Innovator
- Layer 2 Agnostic
- From Kilobit to Megabit to Gigabit
- Outdoor and Indoor
- Easy to plug in & operate - Cambium Fabric (cnMaestro)



# Connecting the Unconnected – The Need Is Massive

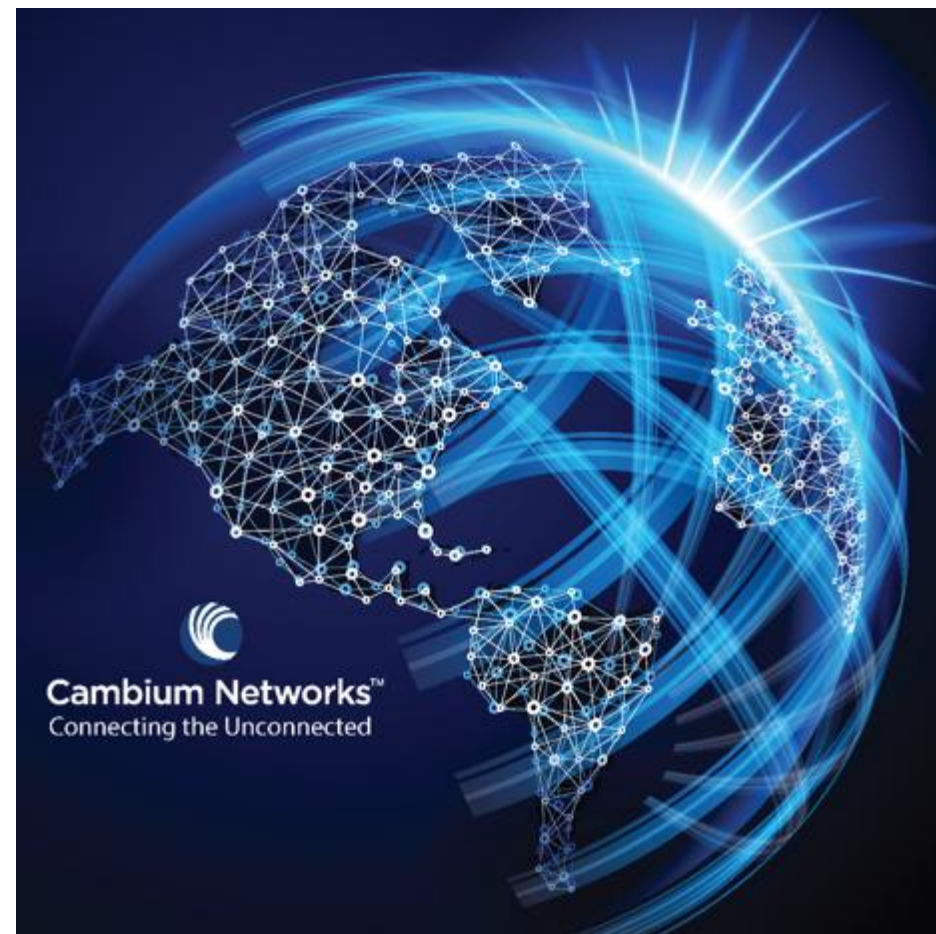


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# Mission

- **Connecting the Unconnected:** People, Places, and Things
- Deploying **Purpose-Built Resilient** wireless broadband networks.
- Emerging Leader in **Fixed 5G**.
- Providing **affordable, zero-touch and quality** wireless connectivity
- **cnMaestro – The advance decision-support platform**

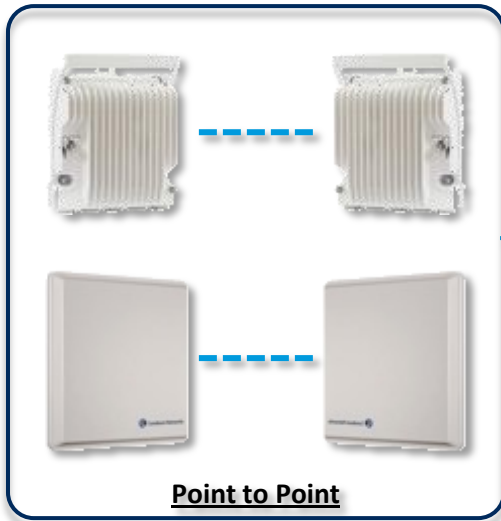


# 2 m to 245 km – We Have You Networked With Cambium's Wireless Fabric

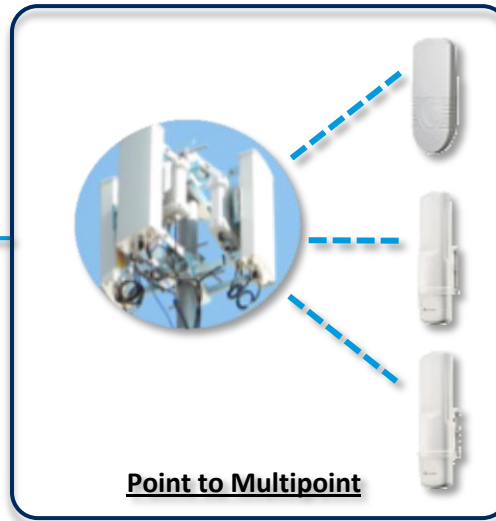


**cnMaestro**

**Long Distance: PTP 670, 820**



**Distribution Access: PMP 450, ePMP**



**Edge Access: cnPilot/cnReach**





# Enabling 'Digital India'

## Connecting Indians

- Thousands of residential, schools and villages connected
- RailTel, BSNL rural projects
- City WiFi Projects



## Connecting Businesses

- Enterprise VPN connectivity via Telecom Operators and ISPs
- Remote Banking 'Jan Dhan'



## Safe Cities

- City video surveillance in Godra, Kurnool, Anand, Kadapa, Nasik, Dharwar, Hubli, Panchkula, Shimoga

## Strong presence in India

- Affordable Broadband
- Global Centre of Excellence design center in Bangalore
- Extensive partner network

# Trenches – Is not always Smart



Fixed Wireless can lay a high speed broadband foundation at a fraction of cost and time





Cambium Networks

Network Management  
&  
Controller

Licenses Support  
Warranty Services

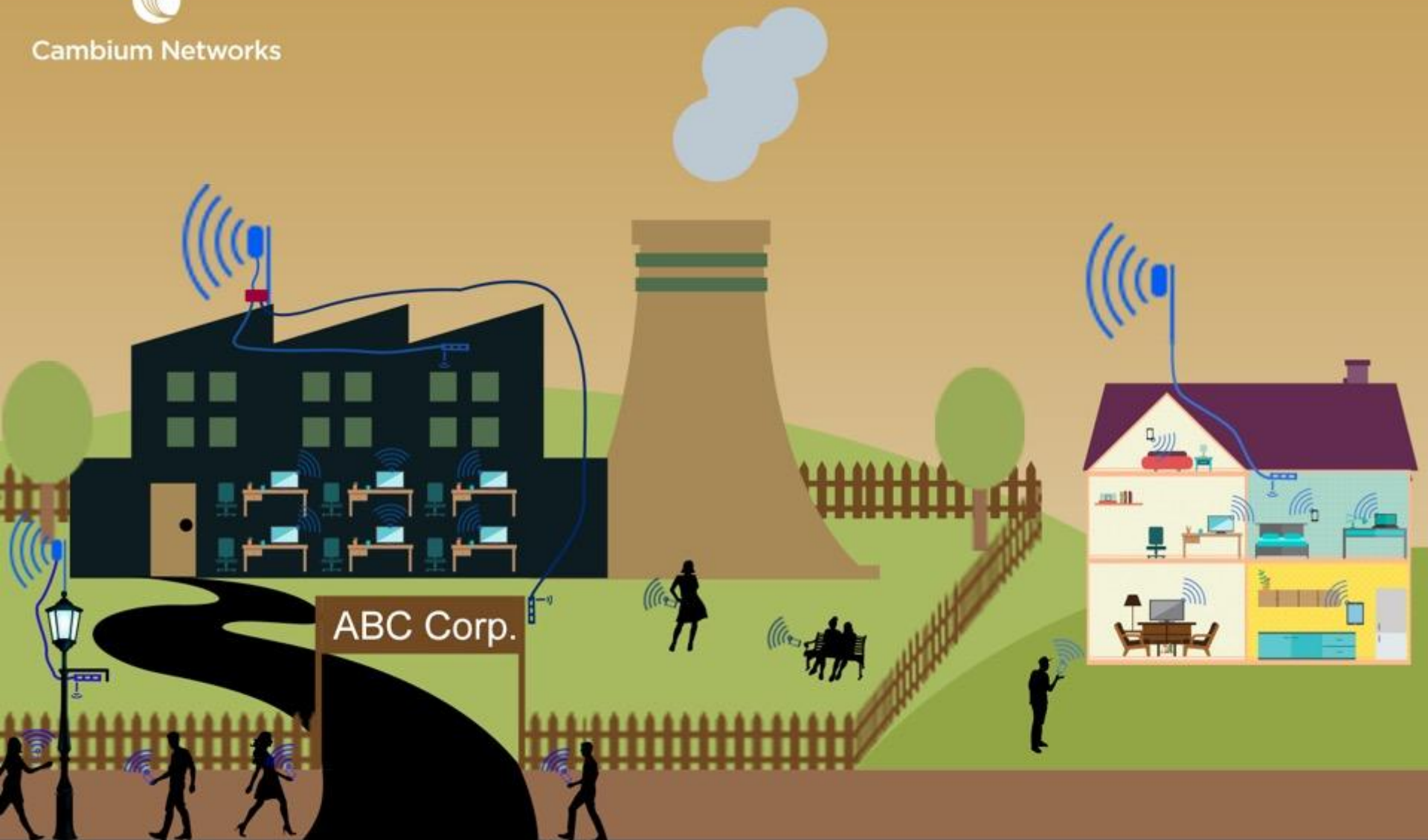
Planning Monitoring  
Inventory Management







Cambium Networks



# Video Surveillance



## USP

Camera can be powered from the Cambium PMP and WiFi devices.

Low latency

No location constrain

Works with any standard based IP camera

Security

Grow as you wish

Centralized and synchronized traffic signals

# WiFi and Public Hotspot



**ZONE**



**HOTSPOT**

## WiFi access

- e-Governance
- Citizen engagement and services
- Participatory neighborhood surveillance
- Basic need of anything in smart city (water, electric utilities)

## Public Hotspot

- Free wifi – Increased business
- Vouchers with fine control (time, bandwidth, quota)
- Employment – selling vouchers
- Business opportunity – Wireless ISPs
- Fully compliant with regulations
- Works with smart phones, tablets and laptops



# Electric Utilities and Broadband

## Coverage

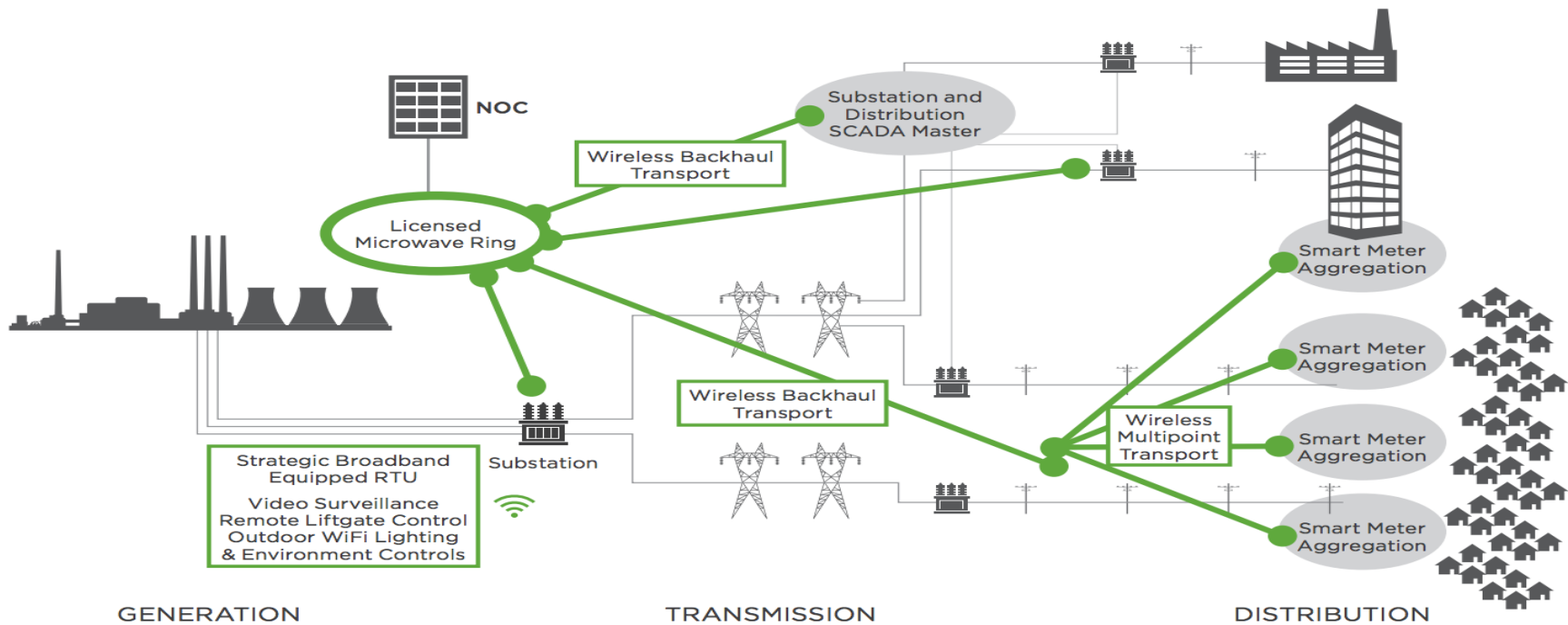
Customize coverage to meet business needs. Operators and planners can quickly and confidently design the network to reach urban, suburban, and rural locations with the throughput, reliability, and security required to support the applications needed with minimal investment in communications infrastructure.

## Integration

Cambium solutions integrate voice, video, Internet traffic such as e-mail and web traffic alongside SCADA data from RTUs, sensors and control points on a single all-IP network managed from a single centralized end-to-end view of the network.

## Field Communications

Maximize efficiency and minimize costs with a private IP network tailored to meet the specific needs of the business. Wireless broadband is rapidly deployed and enables utilities to connect the people and things from any place in the operation.



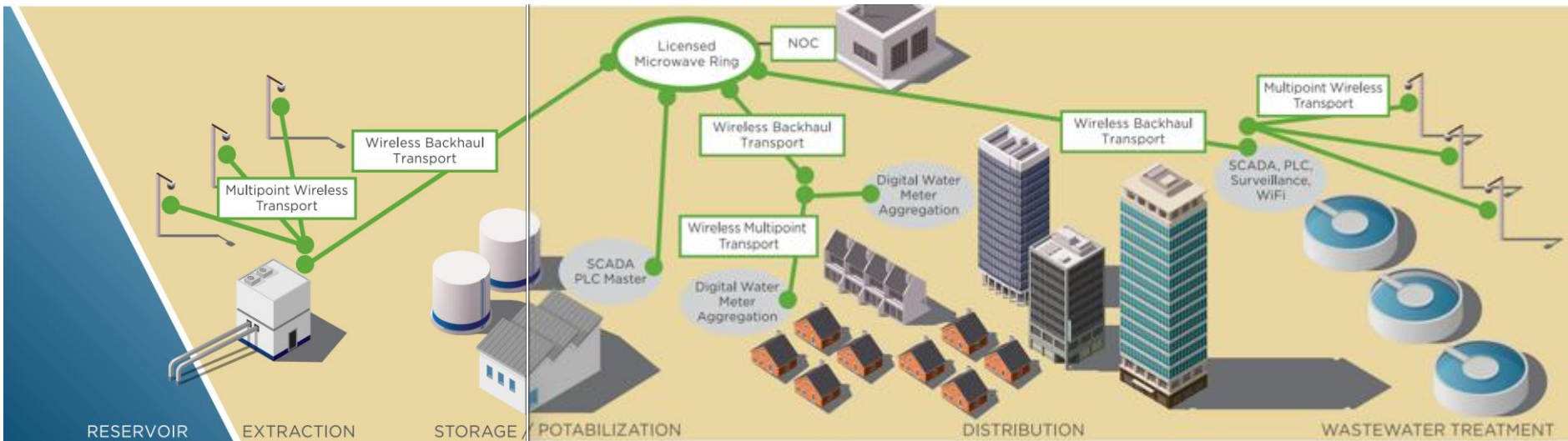
# Electric Utilities and Broadband



## Field Area Networks (FAN) Applications

- **Smart Meter Aggregation Backhaul** - Establish a reliable backhaul communications infrastructure that connects smart metering and distributed generation systems.
- **Transport for Substation and Distribution SCADA Data** - Deploy high-speed connectivity for multiple purposes in substations for SCADA, data transfer, and security. Provide low latency enables real-time monitoring and control of facilities.
- **Replacement of End-of-Life Leased Analog Circuits** - Ensure operations continuity with high throughput wireless broadband as leased lines are taken out of service.
- **Remote Office Connectivity** - Equip remote office locations with high-speed connectivity for data, VoIP, and streaming video.
- **Video Surveillance** - Reduce downtime and losses due to vandalism by monitoring sensors and deploying 24/7 video surveillance at high value locations.

# Water utilities



**Digital Water Meter Aggregation Backhaul** – Establish a reliable backhaul communications infrastructure that connects Smart Metering.



**Transport for SCADA and PLC Process Control Data** – Deploy high-speed connectivity for multiple purposes in substations for SCADA, PLC, data transfer, and security. Provide low latency real time monitoring and control of facilities.



**Video Surveillance** – Reduce downtime and losses due to vandalism by monitoring sensors and deploying 24/7 video surveillance at high value locations



**Remote Office Connectivity** – Equip remote locations with high-speed connectivity for data, VoIP, and streaming video.



# Disaster recovery

While medical and repair teams focus on their crucial work, they can count on Cambium Networks wireless broadband solutions to provide the communications infrastructure necessary for VoIP communications, streaming video, and data transfer.

- Dependable connectivity in times of need
- Rapidly deploy end-to-end broadband connectivity
- High performance
- Rugged reliability



**Thank You!**



**Cambium Networks™**